

## ELECTRONIC TELE-COMMUNICATIONS, INC.

# PROXY STATEMENT

ANNUAL MEETING—MAY 3, 2019

This proxy statement is provided to the Shareholders of Electronic Tele-Communications, Inc. (ETC) in connection with the solicitation of proxies for the Annual Meeting of Shareholders to be held at ETC's corporate headquarters at 1915 MacArthur Road, Waukesha, Wisconsin 53188 on May 3, 2019 at 2:00 P.M. and any adjournment thereof (Annual Meeting).

ETC's proxy is solicited on behalf of the Board of Directors of ETC. Execution of the proxy will not affect a Shareholder's right to attend the Annual Meeting and vote in person. Shareholders giving proxies may revoke them at any time before they are exercised by a written revocation delivered to the Secretary of ETC. Proxies, unless revoked, will be voted at the Annual Meeting as set forth in the proxy or, if no choice is indicated, in favor of each of the proposals or Board nominations as spelled out in this statement. Should any matter, other than those indicated herein, properly come before the Annual Meeting for a vote (including any adjournment), the persons designated as proxies will vote thereon in accordance with their best judgment.

The owners of both Class A Common Stock and Class B Common Stock have the right to vote at the Annual Meeting on all matters to come before the meeting. Each share of stock is entitled to one (1) vote. As of the record date, March 4, 2019, there were 2,009,149 Class A Shares and 499,998 Class B Shares of Common Stock outstanding. Only Shareholders of record at the close of business on the record date will be entitled to vote at the 2019 Annual Meeting.

The ETC 2018 Annual Report is hereby considered a part of this proxy statement.

### 1. Election of Directors

All five Directors are to be elected at the Annual Meeting, to serve a term of one (1) year. Should any Director be unable or unwilling to serve their full term, which is not anticipated, they would either be replaced for the balance of their term or the size of the Board reduced by a vote of the remaining Board in accordance with the By-Laws of ETC. Proxies, unless indicated otherwise, will be voted in favor of all five nominees.



Dean W. Danner P.E.— 68, is Chairman of the Board of ETC. He is one of the founders of ETC in 1980 and has held several senior positions within ETC since. He became President in 1989 when ETC acquired the Audichron Company in Atlanta and retired in 2015. He holds a BS degree in electric engineering from Marquette University, an MBA from the University of Wisconsin Whitewater and is a Professional Engineer in the state of Wisconsin. Prior to ETC he was an engineering manager with GTE Automatic Electric where he received several US patents for his work in telephone answering systems. He has served on a number of community organization boards, and is currently sitting on the Waukesha Civic Theater board. Dean is on the executive, compensation, and facilities committees of ETC's Board.

Bonita Danner P.E. - 67, is Vice President and Corporate Secretary of ETC. She is one of the founders of ETC in 1980 and has held several management positions within ETC including Treasurer from 2006 to 2015. She holds a BS degree in Electrical Engineering from Marquette University, MS Engineering Management degree from Milwaukee School of Engineering and is a Professional Engineer in the State of Wisconsin. Prior to ETC she worked on the engineering staff of GTE Automatic Electric. She has served on several community organization committees and boards. She is on the executive, audit, nomination, and facilities committees of ETC's Board.





Jonathan A. Danner – 35, is Treasurer of ETC. Jonathan is a implementation services specialist with Mercer where he has worked since graduating from UW-Whitewater with a BS in mathematics and a minor in computer science. He has actively volunteered and worked with local organizations since 1997, including the Waukesha Civic Theatre where he is a past member of their Board, ACAP, the Waukesha Teen Center, Student Council, UW-Whitewater LIT, and St. John Neumann (including 4 years on the parish council). Jonathan serves on the compensation, audit and nomination committees.

Mary L. Coffin – 63, is a senior technical analyst for Express Scripts, where she has overseen new implementations and ongoing clients over 20 years. Mary has BA degrees in Philosophy and Psychology from St. Michael's College, a MA degree in Philosophy from Marquette University, and a MS degree in Management from Cardinal Stritch University. She has one daughter and three grandchildren. She is a former Girl Scout leader and is active at St. John Neumann parish She has served on various community board and committees. Mary serves on the compensation and audit committees.

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Elizabeth M. Danner - 42, is President and Chief Operating Officer of ETC. She has been with ETC since 1993 when she started as a summer intern. Since 1993 she has worked in a number of computer related areas of ETC including programming and web design as well as several administrative and financial positions with ETC. She has a BS degree in Business Administration from Carroll University with a minor in computer science, and a MS degree in Computer Information Systems from the University of Wisconsin Whitewater. She was first appointed to ETC's Board in October 2007. She has served on some university organization boards and community committees. She is on the executive, nomination and facilities committees of ETC's Board.

2. There are no other items that have been submitted for consideration at the Annual Meeting at this time.

#### Voting Procedure:

The presence, in person or by proxy, of a majority of the outstanding shares of Common Stock of ETC is necessary to constitute a quorum at the Annual Meeting. To be elected, a nominee must receive the affirmative vote of the holders of the majority of the outstanding shares voted at the Annual Meeting. Shares not represented or not voted on a particular nominee will not be used in determining the election of the nominee. Proxies represented at the meeting will be voted in favor of all nominees listed above unless specifically directed on the proxy otherwise.

Proxies for the Class A Common Stock will be solicited and accumulated by ETC's registered transfer agent AST, American Stock Transfer and Trust Company.

Proxies for the Class B Common Stock will be solicited and accumulated by ETC's Corporate Secretary.

Electronic Tele-Communications, Inc. is incorporated under the laws of the State of Wisconsin. ETC's stock is traded on the Pink Sheets Over the Counter Stock Market under the symbol ETCIA. For further information on ETC go to <http://www.etcia.com>. For financial reports on ETC or proxy information go to [http://www.etcia.com/financial\\_information.html](http://www.etcia.com/financial_information.html). There is no cost for access to this information nor will your access information be shared outside of the Company.

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